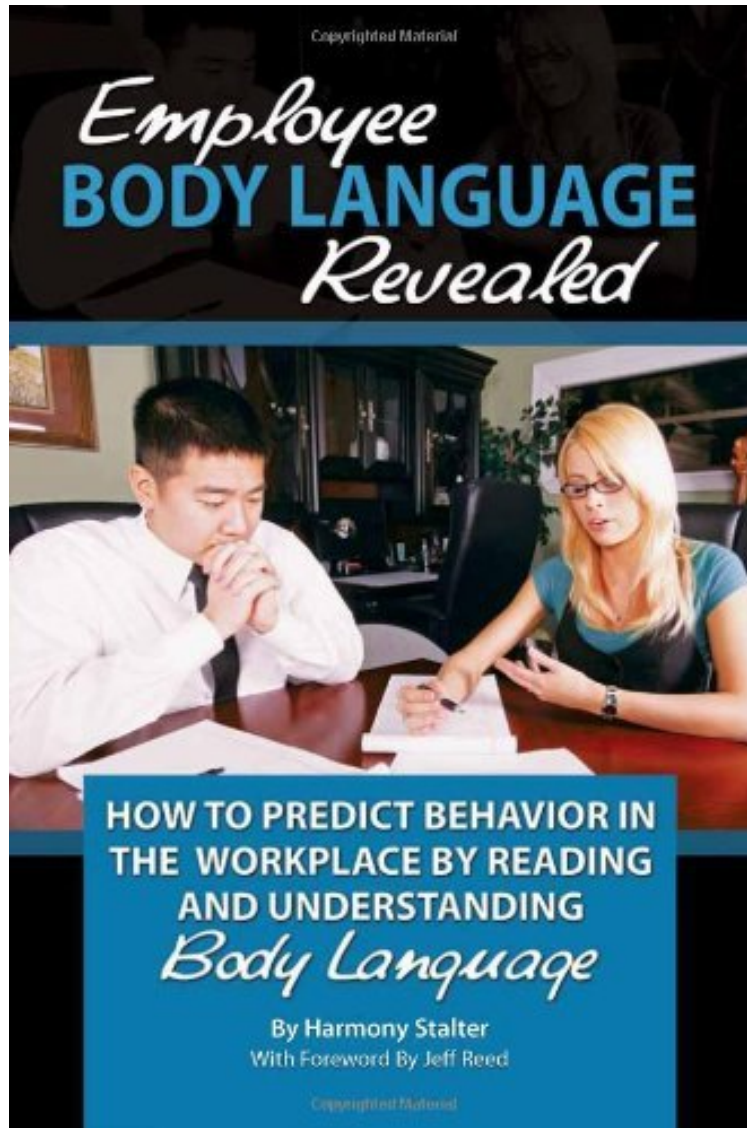


[Mobile book] Employee Body Language Revealed: How to Predict Behavior in the Workplace by Reading and Understanding Body Language

Employee Body Language Revealed: How to Predict Behavior in the Workplace by Reading and Understanding Body Language

Harmony Stalter

ePub | *DOC | audiobook | ebooks | Download PDF



DOWNLOAD



+

READ ONLINE

#3217450 in eBooks 2009-11-30 2009-11-30 File Name: B007B7T64Q | File size: 45.Mb

Harmony Stalter : Employee Body Language Revealed: How to Predict Behavior in the Workplace by Reading and Understanding Body Language before purchasing it in order to gage whether or not it would be worth my time, and all praised Employee Body Language Revealed: How to Predict Behavior in the Workplace by Reading and Understanding Body Language:

0 of 0 people found the following review helpful. Good info, dated coverBy Jamie HennemanDon't be deceived by the

somewhat dated style of this book cover, it contains a wealth of good advice. Stalter relates how correctly perceiving body language can give you hints to the dynamics of your office and business dealings. By building on the Consistency Openness Reaction Expression (CORE) method of interpreting body language, you can tell if someone is bored, interested, restless or engaged. The book covers all aspects of body language in a comprehensive way by addressing eye movement, arm positions and posture and possible workplace scenarios. Each chapter concludes its basic points in a bullet point format under the question "Did you catch that?" What was a disappointing about this book was the quality of the photo/graphics and cover. While the information was quite good, it wasn't presented in a way that was up to date. However, I did enjoy the segment about some of the mannerisms in different countries. For instance, in Japan you offer your business card to someone using both hands. In the middle east, the right hand is used for all transactions because the left hand is considered unclean. Overall, Stalter shares a significant amount of helpful information with photos and charts to help illustrate the point.

0 of 0 people found the following review helpful. Great book to understand body language

By Devamma Body Language is an aspect of our culture that is one of the most difficult to understand. Well, no more, because this new book by Harmony Stalter will answer all your questions. Once you get past the slow pace, the book contains a wealth of information that you wouldn't come across in your so-called 'body language experts'. If you've ever thought about how to understand eye movements and eye contact, whether a person is lying to you, and what it means when someone has their legs crossed, all the answers are in here. There's different sections in the book, ranging from decoding messages from the eyes, how to analyze arm and leg movements, and how to deal with different scenarios in the workplace. Although the information is presented in a dated format, and some information might not even be fully up-to-date (i.e. in the understanding the cultural and socioeconomical differences, many examples are given that may not be used in the workplace today), it's all incredibly in-depth and every possible body movement that a person can make is analyzed and given possible meaning.

Recommended 1 of 1 people found the following review helpful. Silent messages picked up

By Irene Watson Ever wondered what is really behind that smile or blank stare? Ever wondered what is really meant by the rolling of the eyes or folding of the arms? And, did you know that a specific gesture in one culture or country will mean something totally different in another? Knowing the "insider" given in this book will either position you a step ahead with better understanding or shock you. Written by freelance writer Harmony Stalter in a concise and readable manner, this book will give you knowledge and you will be strides ahead of others in communication skills with employees, fellow coworkers, family, or any other relationships. The many gestures given through our body depicts a language of its own. However, not only will you be able to see through others you will learn how to position yourself in how your body talks to others as well. Knowing the silent messages will be of much benefit, not only in the workplace but in daily life. Recommended.

Only 7 percent of communication is verbal and 38 percent is vocal (pitch, speed, volume, tone of voice). The largest chunk then, 55 percent, is visual (body language, eye contact). People form 90 percent of their opinion about you within the first 90 seconds of meeting you. Understanding body language is a skill that can enhance your life. This understanding can be a plus in the workplace. You can know what an employee or co-worker thinks and feels by examining their subconscious body language. And, like the world's best communicators, you can have strong body language that reflects confidence, competence, and charisma. This groundbreaking new book will make you an expert on body language. You will have the ability to read people's minds. Would you like to know if a co-worker is interested or attracted to you, when an employee or co-worker is lying or telling the truth, how to make instant friends, and persuade and influence others? This book contains proven techniques that will make people, including employers and co-workers, like you and trust you. You can use your body language to your advantage by transmitting only the messages you want people to receive. This specialized book will demonstrate step by step how to use body language to your benefit in the workplace and in everyday situations.

Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. This Atlantic Publishing eBook was professionally written, edited, fact checked, proofed and designed. The print version of this book is 288 pages and you receive exactly the same content. Over the years our books have won dozens of book awards for content, cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing. We are proud of the high quality of our books and hope you will enjoy this eBook version.