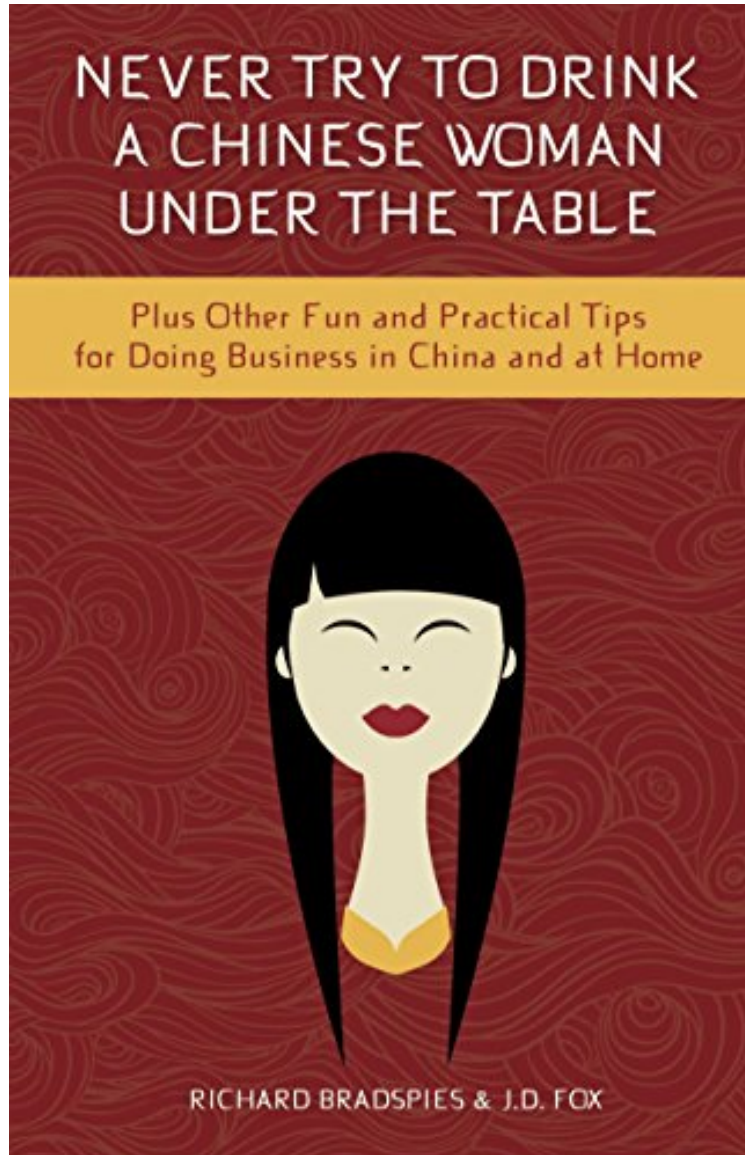


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Never Try To Drink A Chinese Woman Under The Table

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Jim Fox : Never Try To Drink A Chinese Woman Under The Table before purchasing it in order to gage whether or not it would be worth my time, and all praised Never Try To Drink A Chinese Woman Under The Table:

0 of 0 people found the following review helpful. Buy (and Read) This Book Before Your Next Business Trip to ChinaBy Mike NicholsI very much enjoyed reading "Never Try to Drink..." I have traveled to China for business six times, and will go more frequently in the next several years, and I wish this book had been published before my first trip. Doing business in China is a wonderful cultural experience, yet it is different than doing business in the West.

This book will be helpful for people new to business in China as well as a great refresher for those who have been before. Richard and Jim's writing style makes for a quick and enjoyable read (I wish all business books were written like this). It's well worth the money to purchase a copy. I bought extra copies to give to some colleagues who also travel to China for business and they're enjoying this book too. 0 of 0 people found the following review helpful. Five Stars By Y. Liu excellent 3 of 3 people found the following review helpful. A fun and interesting look into Chinese-owned businesses By Shay VanZwoll Have you been contemplating working in China or for a Chinese-owned company? Or are you just interested in learning about the pitfalls and hilarity that can ensue if you're an American working in a foreign-owned company? "Never Try To Drink a Chinese Woman Under the Table" is a fun and unique book written by someone who's been that American. From being excluded when everyone in the office is speaking Mandarin to driving visitors from China through snowstorms so that they can shop, you'll see through the eyes of many case studies that illustrate the treacherous path you may have to (very carefully) walk. You'll learn about business customs both for companies based in China as well as the Chinese-owned branches open in the United States, but all with a tongue-in-cheek writing style. The authors even talk about how sex figures into a normal business. Reading this book, I learned a lot about how different Asian businesses work, with an emphasis on Chinese businesses. Some of the stories made me laugh, and some of them gave me a broader understanding about the current culture in China. If you're looking to do business in China or with Chinese-owned companies, I recommend taking a look at this book. Even if you're not planning on needing this for the business aspect, I still recommend it as a window into a culture steeped in tradition. NOTE: I read this book through netgalley in exchange for an honest review.

Never Try To Drink a Chinese Woman Under the Table is a different kind of book about doing business in China, and it is done with humor. The Chinese command one of the world's largest economies yet routinely baffle foreigners who try to do business with them. Trying to drink a woman under the table is one of the MANY ways you can blow it when doing business with Asians. You can also get grey hair waiting for your menu to come at a banquet in a Chinese restaurant's private room. And do you really have to eat the ox tongue and tripe with roasted chili-garlic black beans? And why can't you get a glass of cold water? Richard Bradspies spent more than a decade as the Bank of China's top American in the US. He and PR pro J.D. Fox have authored a book about understanding the Chinese and other Asians in a business and cultural context.

About the Author Richard Bradspies is a Portland, Oregon-based 40-year veteran of international business. He spent eleven years as Deputy General Manager for the Bank of China the top American in the United States. He also worked for Dutch, French and German banks. J.D. Fox is a Manhattan-based writer and PR executive. His legal thriller, The Matriarchs, was published by in 2011.