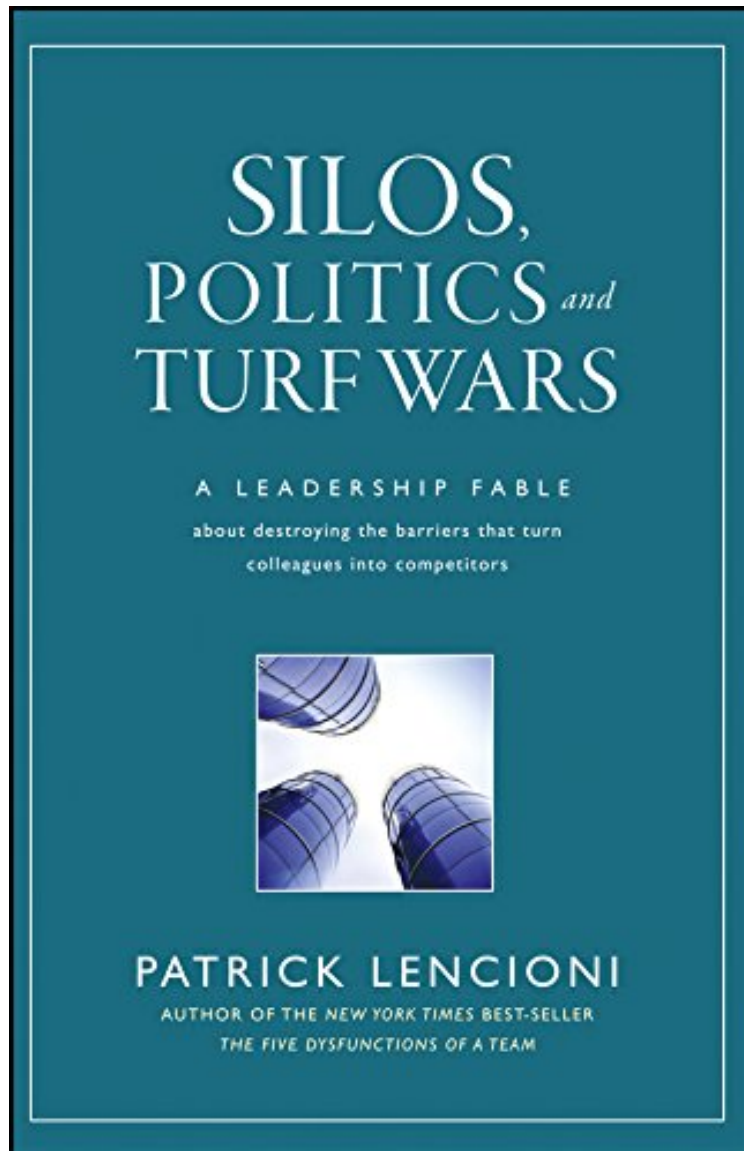


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Patrick M. Lencioni

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Barriers That Turn Colleagues Into Competitors (J-B Lencioni Series):

0 of 0 people found the following review helpful. Good, but "Five Dysfunctions of a Team" is even better
By TJWPatrick Lencioni's "Five Dysfunctions of a Team" is essentially required reading for my teams - it is a great book to work through communication and trust issues in an organization. This book follows the same writing style, and has equally useful advice. I only gave it 4 stars however because the content is really focused at leadership - especially senior leadership, which limits the usefulness somewhat. The great part about "Five Dysfunctions" is that EVERYBODY in the organization contributes - we are all on some sort of team. "Silos..." puts focus on the goals and priorities communicated by senior leadership instead. It's a good book, but not as good and immediately applicable as "Five Dysfunctions". If you have read that one and are looking for more, then this is worth it. If you haven't yet read "Five Dysfunctions", I would recommend starting with it!
0 of 0 people found the following review helpful. Addresses a common problem but doesn't go deeply enough.
By Tracy CaudillThis is an easy read that addresses a problem that exists in almost every business. The fundamental concept of a companies need to develop a thematic goal or rallying cry has almost universal application. The content of this book is very predictable doesn't delve deeply enough into the problem.
0 of 0 people found the following review helpful. Very insightful. I purchased this, and a half ...
By olgeezerVery insightful. I purchased this, and a half dozen other Lencioni titles for my son, an up and coming corporate ladder climber, and they were so impressive I read them myself. I'm retired but I would have memorized these when I was younger.

In yet another page-turner, New York Times best-selling author and acclaimed management expert Patrick Lencioni addresses the costly and maddening issue of silos, the barriers that create organizational politics. Silos devastate organizations, kill productivity, push good people out the door, and jeopardize the achievement of corporate goals. As with his other books, Lencioni writes *Silos, Politics, and Turf Wars* as a fictional—but eerily realistic—story. The story is about Jude Cousins, an eager young management consultant struggling to launch his practice by solving one of the more universal and frustrating problems faced by his clients. Through trial and error, he develops a simple yet ground-breaking approach for helping them transform confusion and infighting into clarity and alignment.